

Ihr Zugang zu neuen Geschäftsbeziehungen mit **Indien**

Industrie 4.0

**Zeitraum des Aufenthalts der ausländischen Führungskräfte
in Deutschland: 27.09. - 16.10.26**

Informationen zu PG finden Sie unter: [Partnering in Business with India](#)

Informationen zu den aktuellen Wirtschaftsaussichten und zum aktuellen Wirtschaftspotenzial
finden Sie unter [GTAI Indien](#)

Wir fördern die Internationalisierung der deutschen KMU



Partnering in Business with Germany ist ein globales Programm des Bundesministeriums für Wirtschaft und Energie zur Außenwirtschaftsförderung. Ziel ist die **erfolgreiche Geschäftsanbahnung** zwischen mittelständischen Unternehmen aus Entwicklungs- und Schwellenländern und Deutschland.

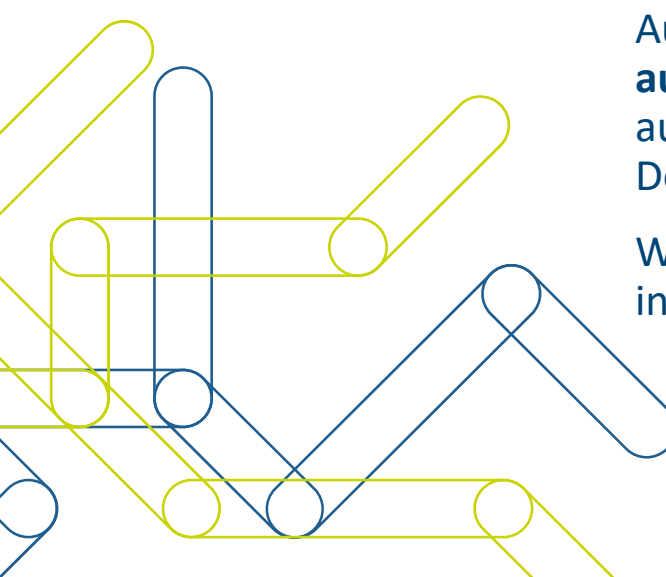
Jedes Jahr werden rund 1000 ausländische Führungskräfte auf den Markteintritt nach Deutschland vorbereitet und B2B-Kontakte zu deutschen Unternehmen hergestellt, die ihrerseits für sich neue Märkte erschließen wollen. Dieser **partnerschaftliche Ansatz** führt zu langfristigen Geschäftsbeziehungen und einem globalen Netzwerk international agierender KMU.

Das Programm ist auf Ihre Bedürfnisse zugeschnitten. Wir wollen, dass Sie in optimaler Weise von hochwertigen Kontakten mit passenden Geschäftspartnerinnen und Geschäftspartnern profitieren. Aus diesem Grund **bereiten wir die ausländischen Unternehmerinnen und Unternehmer intensiv auf die Zusammenarbeit mit Ihnen vor**. Während des Deutschlandaufenthalts lernen die ausländischen Führungskräfte Ihren Betrieb kennen – und Sie die ausländischen Führungskräfte. Der fachliche Austausch findet individuell, direkt in Ihrem Unternehmen und auf Augenhöhe statt.

Wir laden Sie ein, durch Ihre Teilnahme an diesem Programm neue wertvolle Partnerschaften mit internationalen Unternehmen zu starten.

Ulrich Niemann

Leiter des Außenwirtschaftsförderprogramms
Partnering in Business with Germany im BMWF



Das Angebot des Programms an deutsche KMU



Direkte Kontakte mit Führungskräften aus ausländischen Unternehmen.



Passende Geschäftspartner für eine langfristige Zusammenarbeit.



Vertragsabschlüsse durch konkrete Geschäftsideen und Aufbau persönlicher Beziehung.



Steigert **Bekanntheit und das Ansehen** deutscher KMU im Ausland.



Wenn Sie an einer Partnerschaft mit einem oder mehreren Unternehmen interessiert sind, laden wir Sie ein, direkt Kontakt aufzunehmen.

Bei Fragen zum Programm oder Interesse, eine ganze Gruppe für eine Besichtigung in Ihr Unternehmen einzuladen, wenden Sie sich bitte direkt an das zuständige Business Development Centre (BDC).

Weitere Informationen für deutsche Unternehmen finden Sie [hier](#).

Agrar- und Ernährungswirtschaft

EERIC Foundation

Automatisierung & Digital Engineering

Electromates Robotics & Automation I Pvt Ltd

NM Technocrafts Systems Private Limited

Nuventure Connect Private Limited

Raisan Industries

Bauwirtschaft & Baustoffe

Auro Sundram Ply & Door Pvt Ltd

Buildcon Consultants Pvt Ltd

Chemie-, Kunststoff- und Verpackungsindustrie

Fine Packaging Pvt Ltd

MD Plastic

Pearl Coating

Digitale Dienstleistungen, IT & Marketing

KP Infotech

Insightful Hub

Finanzdienstleistungen, Beratung & RegTech

Regtechtimes LLC

Riskpro Management Consulting Private Limited

Präzisionsfertigung, Metallverarbeitung & Engineering

Bharath Textile Engineers

Hind Gear Industries

NMT Engineering and Services Pvt Ltd

Precision Bearings

Sonical Engineering

Vijaya Industries

We represent many farmer aggregates and organizations that are ready to serve International and Europe markets with their unique food and processed products. We provide authentic and responsible sourcing of Indian millets, pulses, fruits and their value-added products in line with Germany's food safety and traceability standards. EERGIC facilitates collectives of small and marginal farmers who are committed to sustainable farming, follow organic cultivation methods, and aspire to meet global standards and reach global markets.

Objectives/ proposals	We are working to connect with food importers and business houses to understand their requirements and terms of business, and to understand the consumer market, preferences, purchasing habits and the scope for our offerings. We plan to visit logistic hubs such as Hamburg port to understand the scale and precision of handling food items, and to meet and explore business opportunities with German companies working in precision agriculture with applications in Indian farming, post-harvest processing, storage and logistics. We are also interested in gaining exposure to import and regulatory compliance requirements for food items.
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Key sectors	Food Industry
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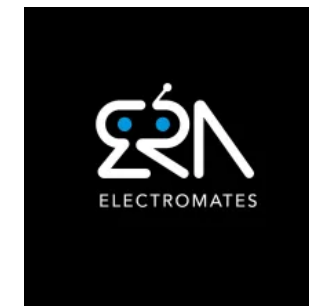
Website	http://eergic.org/
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Electromates Robotics & Automation I Pvt Ltd



Electromates Robotics & Automation is an Indian automation company serving automotive OEMs, Tier-1 suppliers and EV manufacturers with assembly lines, test systems, Industry 4.0 solutions, IoT-based traceability, robotics integration, PLC/HMI/SCADA software and turnkey engineering. We are strong in design, manufacturing, installation and commissioning and are seeking German partners for JV, technology transfer and co-development, while providing cost-effective manufacturing, local installation, service and market access support across India.



Objectives/ proposals	We are seeking German SMEs and technology providers for strategic partnerships, joint ventures, technology transfer, licensing and co-development in automation, assembly systems, test equipment, robotics, Industry 4.0 and smart manufacturing, particularly in low-voltage switchgear, automotive components and packaging lines. We also seek partnerships with companies supplying components to the automotive and white goods industries. We offer local manufacturing, installation, engineering, commissioning and after-sales support to accelerate growth in India.
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Key sectors	Mechatronics
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Website	https://electromates.co.in/
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NM Technocrafts Systems Private Limited



Partnering in Business
with Germany

As a Siemens COMOS Partner, NM Technocrafts offers digital engineering and plant-lifecycle expertise to co-create smart, data-driven solutions for process industries. We bring COMOS implementation, digital twin, plant digitization and reverse engineering skills, with a strong blend of engineering, IT and domain knowledge. Through this program we seek to collaborate on pilot projects, technology integration and knowledge exchange, building a Single Source of Truth that improves engineering efficiency, data integrity and operational reliability.

Objectives/ proposals	Through Partnering with Business in Germany, NM Technocrafts is looking to connect with process-industry owners, EPCs and technology partners who want to advance their digital engineering journey. We seek pilot opportunities to deploy COMOS-based digital twin, plant digitization and lifecycle solutions, along with co-development and system-integration partnerships. We also welcome access to mentorship, industry networks and funding support to scale our smart digital solutions and create long-term, mutually beneficial collaborations across the process value chain.
Key sectors	Chemical and Plastics Industry, Electrical Engineering and Electronics, Energy Industry, Information and Communication Technology (ICT)
Website	https://nmtechnocrafts.in/



Nuventure Connect Private Limited

We develop technology solutions that add an intelligent layer to your existing connected devices. Our capabilities include predictive maintenance, water chemistry and energy optimisation, as well as anomaly detection. We also work with you to co-develop the next generation of your connected products. You retain full ownership of the product and its intellectual property, while we provide the engineering expertise behind it. With our own pool automation and monitoring platform already in operation, we bring first-hand knowledge and experience of your industry. Our solutions are backed by ISO 27001 and SOC 2 standards, GDPR compliance, and EU-hosted data infrastructure.

**Objectives/
proposals**

We are looking for German pool and water technology manufacturers with connected or sensor-equipped products who want to add intelligence to their existing installed base or co-develop their next connected-product generation, starting with a focused pilot. We are also open to distributors, OEMs and service chains who reach many installers and want to bring these capabilities to their network. Our ideal partner owns strong hardware but has no in-house IoT, AI or data-science team. We seek long-term co-development partnerships.

Key sectors

Electrical Engineering and Electronics, Information and Communication Technology (ICT)

Website

<https://nuventureconnect.com/>



Raisan Industries is an advanced engineering and manufacturing company delivering precision manufacturing, industrial automation, and intelligent Industry 4.0 solutions. By integrating CAM, IIoT, and ERP-driven systems, we provide end-to-end manufacturing capabilities—from design and process development to production and quality assurance. Our commitment to innovation, precision, and operational excellence enables us to deliver scalable, secure, and high-performance manufacturing solutions for modern industries.

**Objectives/
proposals**

Raisan Industries has adopted the latest technologies in various sectors of its operations, but we believe there is still a great deal to learn from this partnership between India and Germany. Since comparable systems have been in use in Germany for a long time and have likely undergone significant refinement, we would like to learn from this experience and see how we can apply it in our own facility. We are also interested in the possibility of collaborating with German companies, on R&D, development and bulk manufacturing.

Key sectors

Aerospace Industry, Shipbuilding and Marine Technology, Mechanical Engineering

Website

<http://raisanindustries.com>



AURO SUNDRAM PLY & DOOR PVT LTD



We are a manufacturing company seeking long-term partnerships with technology providers and industrial experts to accelerate digital transformation. We offer manufacturing expertise and implementation capability while seeking collaboration in automation, AI, sustainability, and operational excellence to drive mutual growth. We provide an experienced industrial team, a commitment to continuous improvement, and a platform for piloting advanced manufacturing technologies through long-term technical collaboration and knowledge exchange.

**Objectives/
proposals**

We are seeking technology and research partners with expertise in Industry 4.0/5.0, automation, AI, digital manufacturing, quality inspection, predictive maintenance, energy efficiency, and sustainable production. We aim to establish long-term partnerships for technology transfer, joint innovation, employee training, and implementation of smart manufacturing solutions.



Key sectors

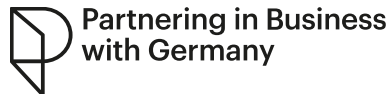
Agriculture, Forestry, Wood Industry and Fisheries

Website

<https://www.centuryply.com/>



Buildcon Consultants Pvt Ltd



We provide access to the construction and infrastructure market in India, specializing in industrial flooring, waterproofing, and repairs. As a second-generation family business, we have a presence in Delhi, Maharashtra, Karnataka, Rajasthan, Uttar Pradesh, Gujarat, and Telangana. We have the ability and experience to execute large-scale waterproofing and industrial flooring projects, supported by a ground team of more than 250 applicators and 50 supervisors across various sites.

We also have manufacturing infrastructure for dry-mix mortars with a production capacity of 20,000 kg per hour to cater to the large construction markets in India.



Objectives/ proposals	We are looking for partnerships to launch services, technical products, and manufacturing in India, either for the Indian market or for export from India. We are a landing and entry partner for infrastructure product and service providers from Germany.
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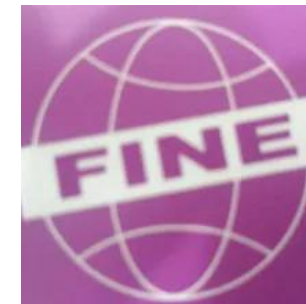
Key sectors	Construction Industry
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Website	https://buildcon.in
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Fine Packaging Pvt Ltd

Fine Packaging Pvt. Ltd. offers customized, high-quality and cost-effective flexible packaging solutions, including printed and laminated films, and stand-up, zipper, centre-sealed and side-sealed pouches. We provide recyclable and mono-material packaging structures, sustainable solutions and customized product development. We offer German partners reliable manufacturing, competitive sourcing, co-development, technology collaboration, and opportunities for long-term strategic partnerships or joint ventures.



Objectives/ proposals	We are looking to partner with German companies for technology collaboration, sustainable packaging development, strategic sourcing, and co-development. Our goal is to build long-term business relationships and explore strategic partnerships or joint ventures between India and Germany.
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Key sectors	Automotive Industry, Chemical and Plastics Industry
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Website	https://finepackaging.in/
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We are a sustainable solution provider to the automotive industry and plastic home-appliance industry. We supply compliance-friendly, industrial-grade, traceable plastic polymer as raw material for manufacturing units seeking sustainable, carbon-footprint-reducing solutions.



Objectives/ proposals	We are looking to partner with like-minded companies in the automotive and household-appliances industries, as consumers and trade partners who are environmentally conscious, compliance-friendly, and seeking sustainable polymers as raw material for their production.
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Key sectors	Automotive Industry
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Website	https://www.mdplastic.in/
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Pearl Coating

Pearl Coating is located in Pune, one of India's most important automotive and industrial manufacturing regions. We can help by identifying applications and market segments for German partners' products, providing technical service, sampling, trials and commercial assistance in India during the development stage. We can also help with application support and primary troubleshooting for established customers, maintaining local inventory and running the supply-chain from Germany to the customer, and acting as a local blending and packing partner once volumes are established.

Objectives/ proposals	Pearl Coating aims to partner with specialized German industrial-coatings and related technology companies wanting to enter or expand in the Indian market without immediately investing in their own local infrastructure.
Key sectors	Chemical and Plastics Industry
Website	https://pearlcoating.in



PEARL COATING



For 16+ years, we've helped 100+ German and European companies scale with website design, AI solutions, digital marketing, ERP software, mobile app development, and dedicated technical support. Our expert teams work as an extension of your business, managing technology, maintenance, and digital operations so you can focus on innovation and growth. We deliver reliable, scalable, and cost-effective solutions that strengthen your global competitiveness and accelerate expansion across India, the Middle East, and beyond.

Objectives/ proposals	We seek strategic partnerships with German Digital & AI companies to accelerate global business growth through collaboration. By combining German innovation with our expertise in digital marketing and dedicated technology support, we help businesses expand into India, the Middle East, and emerging markets. Together, we can build scalable solutions, unlock new revenue opportunities, and create lasting competitive advantage through innovation, seamless execution, and sustainable growth.
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Key sectors	Information and Communication technology (ICT)
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Website	https://www.kpinfotech.co.in
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We are a growth-focused branding and digital marketing company that helps businesses build strong brands, create high-converting websites, and scale through data-driven marketing strategies. We work with startups, SMEs, and established businesses across industries seeking sustainable growth and digital transformation.

Objectives/ proposals

We are looking to build long-term partnerships, strategic collaborations, outsourcing opportunities, and joint projects with organisations interested in expanding their digital capabilities and global market presence.

Our key objectives are to:

- Expand Insightful Hub into the German and European markets
- Build long-term partnerships with German companies
- Explore cross-border collaboration and business opportunities
- Learn from German innovation and business practices

Key sectors

Construction Industry, Food Industry, Healthcare Industry and Medical Technology, Education, Research and Development, Textile and Clothing Industry

Website

<https://insightfulhub.com/>



We offer regulatory technology (RegTech) solutions addressing European accessibility compliance, Indian anti-money laundering and high-risk-entity requirements, and global sanctions-screening and export control issues. We provide sanctions, export-control, AML and high-risk-entity screening built on a database of close to one million entities for banks, shipping firms and other regulated and financial entities to deploy directly, or for solution providers to white-label.

Objectives/ proposals	We are looking for meetings with banking and shipping companies that might be interested in buying or distributing these products. We have built a large database of close to one million entities and would be happy to white-label it for solution providers in the banking and shipping sectors.
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Key sectors	Financial and Insurance Services, Information and Communication Technology (ICT)
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Website	https://regtechtimes.com
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Riskpro Management Consulting Private Limited



Riskpro provides independent forensic accounting, fraud risk management, and financial intelligence services to Indian businesses that are expanding internationally, particularly promoters and business owners who need trusted oversight of their India operations while focusing on growth abroad. We act as a reliable partner and an extension of management, ensuring that financial activities in India remain transparent, compliant, and protected from fraud and misconduct. Our core offering is forensic financial oversight.



Objectives/ proposals

Our first area of interest is collaboration with German consulting, advisory, and corporate services firms that support German companies entering India or Indian companies expanding into Europe. These organizations often help clients evaluate opportunities, identify partners, and navigate unfamiliar business environments. We are also interested in working with German banks, financial institutions, and trade finance organizations that have exposure to India through correspondent banking relationships, international trade, and cross-border payments.

Key sectors

Financial and Insurance Services

Website

<https://riskpro.co.in/>



Bharath Textile Engineers

Bharath Textile Engineers (BTE) is a family-owned precision engineering company established in 1971 and headquartered in Coimbatore, India, one of the country's leading manufacturing and engineering hubs. With more than five decades of experience in precision machining and component manufacturing, we have built a reputation for delivering reliable, high-quality engineering solutions to Original Equipment Manufacturers (OEMs). Our approach is based on engineering excellence, process discipline and continuous improvement.

Objectives/ proposals	Bharath Textile Engineers is seeking long-term strategic partnerships with German companies that value precision engineering, manufacturing excellence, and sustainable industrial growth. Through the platform of Partnering in Business with Germany, we aim to expand our capabilities and integrate into global manufacturing supply chains by collaborating with technology leaders and OEMs.
Key sectors	Automotive Industry, Railway Technology, Aerospace Industry, Shipbuilding and Marine Technology, Metalworking Industry
Website	https://bharathtextileengineers.com/



Hind Gear Industries



Hind Gear is a precision gear manufacturer with 45+ years of expertise in producing world-class ground gears for medium-volume production. Using advanced gear grinding technology and state-of-the-art inspection facilities, we deliver consistent quality, precision, and reliable manufacturing solutions to global partners.



HIND GEAR
INDUSTRIES
Manufacturers of Precision Gears & Gear Boxes

Objectives/ proposals	We are looking to establish long-term partnerships with German OEMs and transmission companies for precision gear manufacturing. Through this program, we seek access to new markets, technical collaboration, and opportunities to become a trusted manufacturing partner for medium-volume, high-precision gear production. We welcome any customer who needs assured quality gears up to Class 3 of DIN 3962, hardened and ground, with a wide range of modules from 0.5 to 35.
Key sectors	Automotive Industry, Railway Technology, Aerospace Industry, Shipbuilding and Marine Technology, Mechanical Engineering
Website	https://www.hindgear.com/



NMT ENGINEERING AND SERVICES PVT LTD

We are an Indian engineering company with over 25 years of experience in the manufacturing and export of metal products, with an established presence on four continents. Our current production facility covers 25,000 sq. ft., with vertical expansion capacity of up to 100,000 sq. ft. We are seeking German partners for joint ventures, contract manufacturing, and import/distribution partnerships.

Objectives/ proposals

We are looking for a long-term strategic JV Partner/Representative/Agent/Importer from Germany, specifically German companies looking to enter the Indian market and sell their products in India. We are ready to share our Infrastructure and resources and are also looking to serve as a contract manufacturing facility for German companies in India. We are particularly interested in companies dealing with or using precision machine components and assemblies for the following industries:

- Aerospace
- Defence
- Marine
- Renewable Energy
- Machine Tools
- Die and Mould
- General Engineering
- Automation and Robotics

Key sectors

Aerospace Industry, Shipbuilding and Marine Technology, Mechanical Engineering, Mining, Raw Materials and New Materials, Metalworking Industry

Website

<http://nmtes.in>



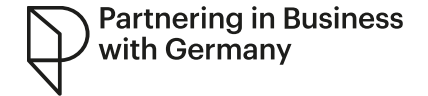
Precision Bearings

We are an established supplier and distributor of industrial bearings, serving thermal power plants and process industries across India. With strong market knowledge, reliable sourcing capabilities, and long-standing customer relationships, we offer German manufacturers and suppliers a dependable partner for market entry, local distribution, and long-term business development in India.

Objectives/ proposals	We are looking to establish partnerships with German manufacturers and suppliers of industrial bearings and related engineering products. We seek opportunities for authorized distribution, sourcing, and long-term business collaboration to expand our product portfolio and bring high-quality German solutions to India's thermal power and process industries. We also aim to learn German best practices in supply chain management, customer service, and sustainable business development.
Key sectors	Railway Technology, Energy Industry, Mining, Raw Materials and New Materials, Metalworking Industry
Website	https://precisionbearings.co.in/



Sonical Engineering



We are a manufacturer of precision machined parts mainly in grey and ductile iron and aluminum, meeting standards of quality, reliability, timely delivery, cost-effectiveness, and customer satisfaction through best manufacturing practice. We are equipped with advanced CNC, VMC, and HMC's machines, supported with the latest quality instruments such as CMM and digital height gauges. We serve the automotive, tractor, agricultural machinery, transmission, gensets, pump, and valve industries and are strongly backed by local foundries for the supply of quality raw castings



Objectives/ proposals

We are looking for German mid-tier companies in general mechanical engineering, industrial automation, heavy engineering, material handling systems, tractor and off-road drives, fluid power, renewable energy power transmission and drive technology, small engine manufacturing, sub-assemblies, with requirements in batch sizes of 200- 2,000 units per month.

We are interested in companies that follow methods for maximizing production efficiency, and cost-effective quality control.

We are also looking for a partner ready to set up a foundry and machine shop in Kolhapur, India

Key sectors

Automotive Industry, Energy Industry, Agriculture, Forestry, Wood Industry & Fishing, Aerospace Industry, Shipbuilding and Marine Technology, Mechanical Engineering

Website

<http://www.marvelousprecision.com>



Vijaya Industries provides precision CNC machining of Cast Iron, SG Iron, and Steel components for OEMs and industrial manufacturers. We seek long-term partnerships with global customers and technology partners to deliver high-quality, cost-effective machining solutions and expand into international markets.



Objectives/ proposals	We are looking to build long-term partnerships with global OEMs, Tier-1 suppliers, distributors, and technology partners who value quality, reliability, and continuous improvement. We seek opportunities to collaborate on precision-machined components, expand into international markets, adopt advanced manufacturing technologies.
Key sectors	Automotive Industry, Mechanical Engineering, Metalworking Industry
Website	https://www.vijayaindustries.com/



Bei Interesse an einer Zusammenarbeit mit einem oder mehreren Unternehmen, können Sie diese direkt kontaktieren.

Haben Sie noch Fragen zum Programm oder sollten Sie Interesse haben, eine ganze Gruppe zur Besichtigung in Ihr Unternehmen einzuladen, dann kontaktieren Sie bitte das Business Development Centre.

BDC-Kontakt:

Pauline Sautter, Managing Director, sautter@cefe.net

Jetzt registrieren:

www.pg-connect.de/registrierung

PG-Webseite:

www.partnering-in-business.de

„Partnering in Business with Germany“ ist ein Instrument der Außenwirtschaftsförderung des



Bundesministerium
für Wirtschaft
und Energie



Partnering in Business
with Germany

„Partnering in Business with Germany“ wird im Auftrag des Bundesministeriums für Wirtschaft und Energie durchgeführt von



Deutsche Gesellschaft
für Internationale
Zusammenarbeit (GIZ) GmbH

Die Programmmodule von „Partnering in Business with Germany“ werden im Auftrag der GIZ umgesetzt von

